



FAQs to help understand the costs of an All-Inclusive Hotel

- *What does this mean?*
 - The cost you will pay per night includes all of your food and beverage for all meals and snacks. You can choose from 6 restaurants at the resort, some more formal and some buffet-style.
- *Does every person pay to stay?*
 - Yes, there is a cost for every person who stays.
- *What is the best deal?*
 - Double occupancy or two people in a room is the best price break.
- *Is it more expensive if I have a single room?*
 - If two people occupy one room, the cost is \$164.08 US per person (this includes breakfast, lunch, dinner, snacks and beverages)
 - If it is a single room the cost is \$247.30 per day (this includes breakfast, lunch, dinner, snacks and beverages)
- *How many people can stay in one room?*
 - Three (3) adults or 2 adults & 2 children up to 17 years old. No quadruple occupancy.
- *What is the cost for children?*
 - Children from 2 to 12 years pay \$56 per child, per night. Children under two are no extra charge.
- *What is the sleeping room tax?*
 - The tax is 12.2% which is similar to hotel bed tax rates in the United States
- *Are there any other charges?*
 - Yes, there is a 5% service fee per room per night and this is similar to a fee commonly charged in the US.

How can I justify an all-inclusive hotel? This seems more expensive than holding a meeting in the United States!

<i>Estimated Comparison Costs US \$</i>	All-inclusive 2015	Typical US Costs 2015
Airfare	\$650	\$550
Registration Fee to FTA	\$375	\$550 because we have to pay for all food service
<ul style="list-style-type: none"> • Mexico: Hotel room for three nights double occupancy \$140 + 12.2% tax + 5% service charge or • USA at \$150 per night plus \$12.5% tax and \$10 service fee 	\$164 x 3	\$179 x 3
Breakfast, lunch, dinner, beverages, snacks	\$0	About \$60 per day using Federal Government Per Diem averages or \$180 total
Total	\$1,517	\$1,817
Savings of \$300		
* Airport transfers are not calculated because they are similar in both places		
*FTA will assist with double occupancy arrangements among participants		